

Tata STRIVE, is group wide skill development initiative, aims to develop Employability, Entrepreneurship and community Enterprise capabilities in youth across country. This initiative would involve mobilizing youth (18 – 35 years) from under-served communities, training them on demand driven vocational skills along with integrated life-skills to empower them for a brighter future. Tata STRIVE is engaged with various State Governments, NGOs + Corporate in implementing projects of scale.

Role	Regional Lead
Designation	Manager / Senior Manager
Openings	2
Objective	The objective of the role is to manage the operations for various programmes implemented in the region and ensure the execution by adhering to Tata STRIVE operational standards.
Major Deliverables	<ul style="list-style-type: none"> • Stakeholder Management: Identify key internal and external stakeholders from private and government sectors and proactively engage with them to create a value proposition for the Region. Ensure dissemination of accurate reports on timely basis to entire team (Including partners) for ongoing updates. • Capacity Utilization: Ensure the optimal centre capacity utilization across all centres within the region by ensuring the appropriate mobilization strategies for each centre. • Regional Operations: Conduct periodic performance reviews with relevant stakeholders and keep track on the progress and ensure course correction within stipulated timeframe. Develop and implement risk mitigation strategies as and when required. • Quality Assessment: Collaborate with QA teams and centre managers to ensure the quality of training is maintained at all times across the region as per Tata STRIVE standards. • Human Resource Management: Ensure minimal attrition by maintaining conducive work environment at the centres in the regional. Collaborate with Facilitator development team and HR to support professional development of facilitators and administrative staff. • Placement: Support the placement process on an ongoing basis by strengthening the relationship with existing partners and enable to centre teams to identifying new local partners for meeting placement targets at all times. • Financial Sustainability: Ensure the financial sustainability of each centre by closely monitoring the expenses and adopt suitable cost optimization methods. Ensure Centre finances are utilized within budgets as per finance guidelines.
Reporting To	Head – Programme Execution

Location	Delhi – 1 No. Kolkata – 1 No.
Essential Attributes	<ul style="list-style-type: none"> • Good understanding of Skill development ecosystem including Govt. programmes • Strong people management skills • Analytical skills to identify potential risks and create mitigate strategies • Strong communications skills, both written and verbal • A strong customer centric approach • Very good prioritisation skills to balance competing priorities • Ability to resolve conflicts and escalations amicably • Ability to handle ambiguous situations
Desired Attributes	<ul style="list-style-type: none"> • Strong demonstrated interest in working for social impact • Is energetic, determined, positive, goal focussed and consistent - even under pressure • Builds trust and demonstrates integrity in all circumstances • Knowledge of Sectors skills councils / NSDC
Qualification	MBA or equivalent
Desired Experience(years)	At least 10 - 12 years of experience in operations (preferably in skill development) at mid management level
No. of Direct Reports	5