

## Team Member - Mobilization & Placement Support, Tata STRIVE

Tata STRIVE is the first of the Group Focus Initiatives which aims to skill 1 million young people every year by 2022. The initiative focuses on skills for employment, entrepreneurship and community enterprise and is housed in a non-profit company/trust set up by Tata Sons.

Designation	<b>Mobilization &amp; Placement Support</b>
Functional Area	Others
Openings	1
Objective	To be part of the team which will set up the initiative from the beginning. This would involve development of partners for effective mobilization and placement support to all the partners.
Major Deliverables	<p><b>Mobilization Support:</b></p> <ul style="list-style-type: none"> <li>• Study &amp; identify the best practices of mobilization across skilling industry</li> <li>• Cascade the best practices across all the partners</li> <li>• Create benchmarks for batch size, batch to batch gap and work on improving the same</li> </ul> <p><b>Placement Support:</b></p> <ul style="list-style-type: none"> <li>• Build partnerships with employers within and outside the Tata group</li> <li>• Demand creation by effective way of identifying vocational opportunities both for employment and entrepreneurship</li> <li>• Build industry network to all the partner centers</li> <li>• Conduct job fairs for involving maximum number of stakeholders</li> <li>• Monitor and improve the placement percentage of all partners</li> <li>• Feedback on quality of candidates (Alumni/student) attended interviews to be collated and shared with all relevant functions within STRIVE</li> </ul>
Reporting To	Centre Manager
Locations	Aligarh, Mumbai, Pune, Hyderabad & Mohali
Essential Attributes	<ul style="list-style-type: none"> <li>• Experience in business development</li> <li>• Ability to partner with the various group companies, institutions and govt. bodies to bench-mark and converting it to the world class processes in mobilization and placement support</li> <li>• A self-starter with the ability and drive to build the initiative</li> <li>• Knowledge of demography / industry / business opportunities</li> <li>• Drive for results</li> <li>• Very good networking skills</li> <li>• Good Communication Skill (English / Hindi)</li> </ul>
Desired Attributes	Familiar with local market & geography training
Qualification	Graduation preferred

Desired Experience(years)	2-3 years ( Out of which Min. 1 years of work exp. in skilling industry, particularly in mobilization, placement and corporate networking)
CTC	Commensurate with experience and competitive
Additional Information	Tata Sustainability Group has been newly formed by merging Sustainability Group of Tata Quality Management Services (TQMS) and Tata Council for Community Initiatives (TCCI). The Group Focus Initiatives are designed to leverage the resources of group companies and Tata trusts to making a national impact.
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